

# *Designer* **Contracts**

## Vacancy – Sales Consultant

**With 250 staff and an annual turnover of over £30 million across 12 regional centres, we are the UKs largest flooring contractor. This is a fantastic opportunity to join our team.**

Due to our significant and continued expansion we are looking for the following position at our Regional office in Romford:

- **South East**
- **£35,000 OTE, plus bonus and car**
- **Permanent, full time**

### The Role

- Identify new business opportunities and pursue them
- Check and monitor estimates
- All sales enquiries are responded to and followed up.
- Obtain and provide appropriate samples to clients on site
- Ensure region has samples of all CPL items
- Bring in new customers
- Ensure customer satisfaction
- Meet own objectives and targets and assist in regional targets
- H&S enforcement and security control
- Minimise regional stock holding
- Planning, pricing and quotations
- Assist with measuring
- Assist with service calls/resolution

### The Person

- Must be DBS (CRB) checked and have a current driving licence to carry out this role
- Must have an appropriate current CSCS Card and Asbestos Awareness Training to carry out this role
- You will be highly motivated and keen to succeed. You will have a proven track record of acquiring and developing new business as well as looking after existing customers. You will understand that business growth comes from exceptional customer service. The ideal candidates will be self-motivated and forward thinking with a drive to maximise sales and profit.
- You will grow the business and be proactive in your approach to finding new business opportunities.

**Benefits include, Audi A3 Company car, 32 days holiday, including 8 bank holidays, contributory pension scheme, healthcare, life cover and staff discount.**

**If you have the relevant experience and drive to make a real difference and grow our business, send us your CV as well as details of your current salary and package.**