

# *Designer* **Contracts**

## Vacancy – Sales Manager

**With 250 staff and an annual turnover of over £30 million across 12 regional centres, we are the UKs largest flooring contractor. This is a fantastic opportunity to join our team.**

This is an excellent opportunity for an experienced sales person looking to progress their career and move to a company who have expanded impressively. You will probably have experience of the flooring industry and/or dealing within the new build sector.

- **Sales Manager**
- **Exeter**
- **£30,000 OTE, plus Audi A3**
- **Permanent, full time**

### The Role

With an absolute focus on sales you will gain new business by visiting potential and existing customers and sites.

- Identify new business opportunities and pursue them.
- All sales enquiries are responded to and followed up.
- Bring in new customers.
- Check and monitor estimates.
- Ensure customer satisfaction.

### The Person

- You will be highly motivated and keen to succeed. You will have a proven track record of acquiring and developing new business as well as looking after existing customers. You will understand that business growth comes from exceptional customer service. The ideal candidates will be self-motivated and forward thinking with a drive to maximise sales and profit.
- You will grow the business and be proactive in your approach to finding new business opportunities.

**Benefits include, quarterly bonus, 32 days holiday, including 8 bank holidays, contributory pension scheme, healthcare, life cover and staff discount.**

**If you have the relevant experience and drive to make a real difference and grow our business, send us your CV as well as details of your current salary and package.**