

# Designer Contracts

## Vacancy – Manager

**With 250 staff and an annual turnover of over £30 million across 12 regional centres, we are the UKs largest flooring contractor. This is a fantastic opportunity to join our team.**

This is an excellent position for an experienced, motivated individual to progress their career and move to a company who have expanded impressively. We require a confident individual who is keen to succeed.

**\*Leeds**

**\*£30,000 OTE, plus bonus**

**\*Permanent, full time**

This is an excellent position for an experienced, motivated individual to progress their career and move to a company who have expanded impressively. We require a confident individual who is keen to succeed and able to demonstrate an excellent track record in acquiring and developing new business as well as looking after existing customers.

### The Role

- Grow the business
- Manage a small team
- Attend customer properties to measure for flooring
- Check and monitor estimates, sales orders, and fitting costs
- Ensure all sales enquiries are responded to and followed up.
- Ensure customer service issues are resolved without unreasonable delay and to the highest standards as expected by our customers
- Motivate/communicate with team
- Recruit - develop and manage staff
- Ensure administration/compliance perfect
- Minimise debt, stock holding and maintain correct stock levels
- H&S enforcement and security control
- Recruit and manage fitters
- Obtain and provide appropriate samples to customers

### The Person

- Must have a sound knowledge of carpets
- Excellent people management skills
- Strong communication and organisational skills
- Must be DBS (CRB) checked and have a current, clean driving licence to carry out this role

**Benefits include, quarterly bonus, 32 days holiday, including 8 bank holidays, contributory pension scheme, healthcare, life cover and staff discount.**

**If you have the relevant experience and drive to make a real difference and grow our business, send us your CV as well as details of your current salary and package.**